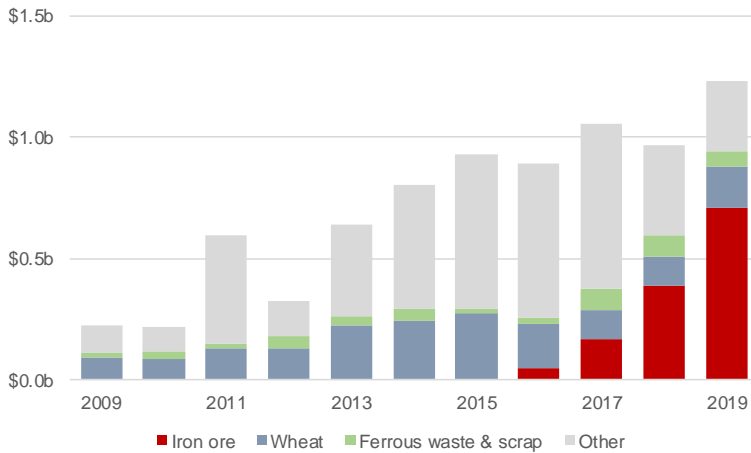




Merchandise exports to Vietnam



Source: ABS 5368.0 International Trade in Goods and Services.

- Vietnam was Western Australia's 16th largest market for merchandise exports in 2019, accounting for 1 per cent of the State's merchandise exports.
- Western Australia accounted for 20 per cent of Australia's merchandise exports to Vietnam in 2019.
- Western Australia exported \$1.2 billion of merchandise to Vietnam in 2019, above the annual average of \$766 million over the past ten years.
- Iron ore accounted for 57 per cent of Western Australia's merchandise exports to Vietnam in 2019, followed by wheat (14 per cent) and ferrous waste and scrap (6 per cent).

Western Australia's major trading partners: 2019

Exports

Rank	Market	\$billion	Share (%)
1	China ¹	96.1	53
2	Japan	24.0	13
3	United Kingdom	12.4	7
4	South Korea	10.3	6
5	Singapore	7.4	4
16	Vietnam	1.2	1
	Other	30.6	17
	Total	182.2	100

¹ Excludes Special Administrative Regions and Taiwan.
Source: ABS 5368.0 International Trade in Goods and Services.

Imports

Rank	Market	\$billion	Share (%)
1	China ¹	5.4	16
2	United States	4.4	13
3	Japan	2.7	8
4	Thailand	2.3	7
5	Malaysia	2.3	7
21	Vietnam	0.3	1
	Other	16.0	48
	Total	33.4	100

Major export commodities to Vietnam: 2019

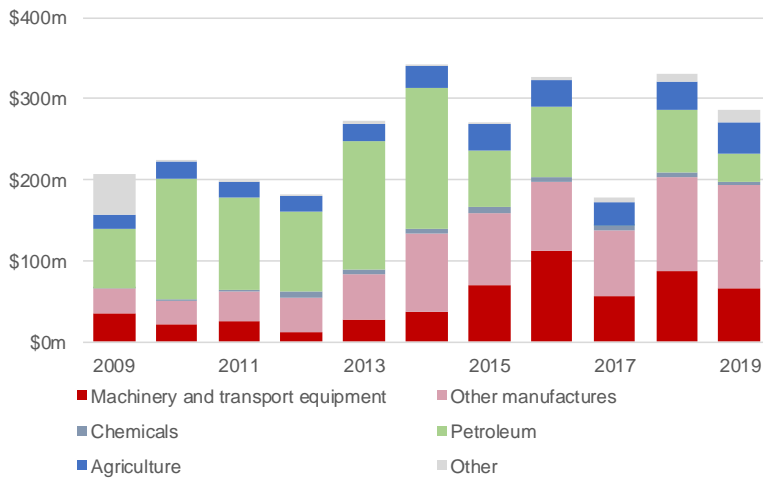
Commodity	\$million	Share (%)	Annual change (%)	Rank as WA market
Iron ore	709	57	+83	5
Wheat	169	14	+42	7
Ferrous waste & scrap	68	6	-25	1
Live animals	61	5	+5	3
Barley	43	4	+5	4
All other exports ¹	183	15	-32	
Total exports²	1,233	100	+28	16

¹ Other minerals, chemicals, agricultural and food, machinery and equipment, and other manufactured goods. ² Total merchandise exports of minerals, petroleum, chemicals, agricultural and food, machinery and equipment, and other manufactured goods.
Source: ABS 5368.0 International Trade in Goods and Services; and WA Department of Jobs, Tourism, Science and Innovation.

- Vietnam was Western Australia's fifth largest export market for iron ore in 2019, with iron ore exports to Vietnam rising 83 per cent to \$709 million.
- Vietnam was Western Australia's seventh largest export market for wheat in 2019, with wheat exports to Vietnam rising 42 per cent to \$169 million.
- Vietnam was Western Australia's largest export market for ferrous waste and scrap, third largest market for live animals and fourth largest market for barley in 2019.
- In 2019, Western Australia's exports to Vietnam of:
 - Ferrous waste and scrap fell 25 per cent to \$68 million.
 - Live animals rose 5 per cent to \$61 million.
 - Barley rose 5 per cent to \$43 million.



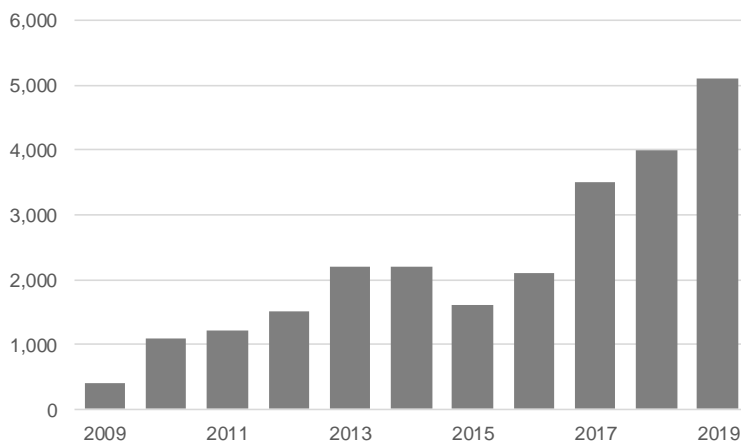
Merchandise imports from Vietnam



Note – The 'Other' category includes confidential items from other categories. Confidential items are excluded from rankings of largest import items.
Source: ABS 5368.0 International Trade in Goods and Services.

- Vietnam was Western Australia's 21st largest import market in 2019, accounting for 1 per cent of the State's merchandise imports.
- Western Australia imported \$285 million of merchandise from Vietnam in 2019, above the annual average of \$261 million over the past ten years.
- Machinery and transport equipment and other manufacturers accounted for 68 per cent of Western Australia's merchandise imports from Vietnam in 2019, followed by agriculture (13 per cent), petroleum (12 per cent), chemicals (1 per cent) and other goods (5 per cent).

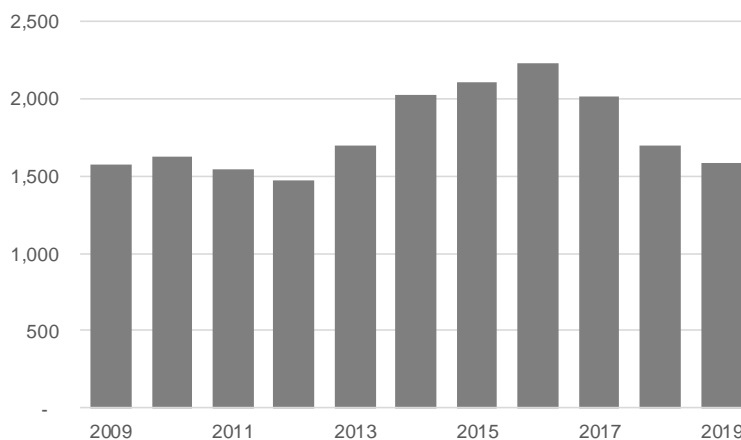
Vietnamese visitors to Western Australia



Source: Tourism Research Australia, International and National Visitor Surveys.

- Vietnam accounted for 1 per cent of Western Australia's international visitors in 2019.
- Vietnamese visitors to Western Australia rose 28 per cent to 5,100 in 2019, below annual average growth of 33 per cent over the past 10 years.
- There is no visitor spend data available for Vietnam because of a small sample size.

Vietnamese students enrolled in Western Australia



Source: Department of Education and Training, International Students Data.

- Vietnam was Western Australia's ninth largest market for international students in 2019, accounting for 3 per cent of the State's international student enrolments.
- The number of Vietnamese students enrolled in Western Australia fell 7 per cent to 1,588 in 2019.
- Higher education accounted for 45 per cent of Vietnamese student enrolments in Western Australia in 2018, followed by vocational education and training (26 per cent), intensive English language courses (16 per cent), schools (9 per cent) and non-award courses, such as foundation courses or study abroad and exchange programs (4 per cent).